



November 2018

# Insider Newsletter

Kennebec Valley Chamber of Commerce  
[KennebecValleyChamber.com](http://KennebecValleyChamber.com)

## Upcoming Events

### November

- 11/03 **Ribbon Cutting**  
11:00 am - 2:00 pm  
@ Pizza Hut
- 11/07 **Chamber Connection**  
4:00 - 5:30 pm  
@ Governor Hill Mansion
- 11/08 **Cynergy: Behind the Scenes**  
6:00 - 8:00 pm  
@ Cushman Brewing Co.
- 11/10 **Ribbon Cutting**  
9:30 - 11:00 am  
@ Viles Arboretum
- 11/14 **Women's Network Luncheon**  
11:30 a.m. - 1:00 pm  
@ Senator Inn & Spa
- 11/28 **Business After Hours**  
5:00 - 7:00 pm  
@ Maine State Credit Union

### December

- 12/11 KVCC Board of Directors  
4:30 pm
- 12/12 **Women's Network Luncheon**  
11:30 am - 1:00 pm  
@ Senator Inn & Spa
- 12/12 **Business After Hours**  
5:00 - 7:00 pm  
@ Longfellow's Greenhouses with Kennebec Land Trust
- 12/19 **Chamber Connection**  
7:30 - 9:00 am  
@ Senator Inn & Spa

\***Bolded items are open to the public**

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## CHAMBER CONNECTION

— SERIES 2018 —

Panel discussion on the economic and tourism impact of craft beer with:

What's Brewing in the Kennebec Valley?

November 7, 2018  
 4:00 - 5:30 pm  
 Governor Hill Mansion

RSVP to  
[Info@KennebecValleyChamber.com](mailto:Info@KennebecValleyChamber.com)

Thank you to our sponsor!



## Women's Network

CONNECT. LEARN. EMPOWER.



10 Ways to Build a Better World with Bread and Beer

Amber Lambke  
 Maine Grains

November 14, 2018  
 11:30 am - 1:00 pm  
 The Senator Inn & Spa

RSVP to [Info@KennebecValleyChamber.com](mailto:Info@KennebecValleyChamber.com)

Thank you to our sponsors!



Cynergy is excited to present a new free local business series: **Behind The Scenes (BTS)**



This series welcomes members of the public to a VIP experience at their favorite local businesses. You'll get to see how they do what they do in our community! You'll tour facilities, have conversations and discussions with the leaders in their industries and maybe even sample some products too.

**The first Behind the Scenes is taking place on November 8th from 6:00 to 8:00 pm at Cushman Brewing Co.**

At Cushman, attendees will meet in the restaurant bar area at 6 pm. From there, the group will go on a guided tour of the brewing room to learn about their process and see what's being made right now. During this time, you'll be able to ask questions and learn more about what's on tap. We'll wrap up downstairs at Meet Me Out Back where you can eat pizza and sample what's on deck.

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RSVP to [cynergy@kennebecvalleychamber.com](mailto:cynergy@kennebecvalleychamber.com) or by calling (207) 623-4559



# MEMBER ANNIVERSARIES

## 40+ YEARS

Coldwell Banker Thomas Agency

## 30+ YEARS

- AAA Travel Insurance
- Augusta Tool Rental
- Charlie's Toyota
- Kennebec Technologies, Inc.
- Manpower

## 20+ YEARS

- B H Builders, Inc.
- Burts Security Center, Inc.
- Caron's Collision Repair Center
- Companion Animal Clinic
- cPort Credit Union
- D.R. Struck Landscape Nursery
- Fredericton Chamber of Commerce
- Granite Hill Estates
- Kennebec Pharmacy & Home Care
- Lagace Properties
- Maine Drilling & Blasting
- Maine State Museum
- Raymond James Financial

## 10+ YEARS

- A-COPI
- Augusta Armory Rental Program
- Augusta Crossing
- Augusta Orthodontics, P.A.
- Bangor Savings Bank
- Brennan Partners, Inc.
- Brookwood Realty
- C. B. Mattson, Inc.
- C. Caprara Food Service Equipment
- Canty Construction
- Capital Area Federal Credit Union
- Capitol Clubhouse
- Central Maine Pyrotechnics
- Clark Marine
- E.S. Coffin Engineering & Surveying, LLC
- Fairfield Inn & Suites by Marriott
- Friends of the Cobbossee Watershed
- Home Care for Maine
- Housing Initiatives of New England
- Johnson Hall Performing Arts Center
- Maine & Co.
- Maine Association of Broadcasters
- Maine Children's Trust
- Maine Principals' Association
- Mattson's Flooring Center
- McFarland Electric Inc.
- Natanis Golf Club
- Neokraft Signs, Inc.
- Pat Jackson, Inc.
- Riley Engineering
- Riverside Disposal, Inc.
- Vickerson Appraisal Services

## 5+ YEARS

- Cape Air
- CBU Benefits, LLC
- Gardiner Family Chiropractic
- Gardiner Main Street
- Goggin's IGA
- Joyce's In Hallowell
- Kennebec Valley Family Dentistry
- Leah Haraden Photography
- Minuteman Signs Inc.
- Mitchell Tardy Government Affairs
- Sargent Corporation
- Stoney Creek Antiques, LLC
- The Allumbaugh Agency
- Thomas College

## ALSO RENEWING

- Albison's Printing
- Augusta Housing Authority
- Bay Area Title Services
- Better Homes and Gardens Real Estate The Masiello Group
- C.A.R.E.S., Inc.
- Capitol Car Care
- Choice Investments
- D R Designs, Inc.
- Ellis & Meader Law
- Embrace Home Loans
- Emery's Meat & Produce
- Evergreen Dental
- Fast Eddies
- Gagnon Dental
- Gold Bridge Partners, Inc.
- Holocaust and Human Rights Center of Maine
- Hunting Works for Maine
- Jim Pepin Homes, LLC
- Jobs for Maine's Graduates
- Knowles Lumber Co.
- KYOCERA Document Solutions New England
- Maeghan Maloney District Attorney
- Matt Maloney State Farm Insurance
- Northern Mattress and Furniture 1st
- Pinnacle Tree
- Strategic Real Estate Services
- The Kyes Agency
- The Wolfington Group

Did you know as a member of the Chamber you can buy a membership list? Call the Chamber for more information!



# WELCOME NEW MEMBERS!

## Colorgraphics

Peter Schutte, (207) 547-3095  
www.colorgraphics.me

## Kruger Engery

Lewis Loon, (207) 203-3027  
www.kruger.com

## Estes Consultant of Travel

Tammy Estes, (207) 213-6309  
www.estesconsultantoftravel.com

## Mo Dube Septic Inspection & Repair

Mo Dube, (207) 313-0250  
modubesepticinspections.com

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- Local Reach
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- Brand Recognition

CONTACT THE CHAMBER TODAY FOR ADVERTISING OPPORTUNITIES!  
INFO@KENNEBECVALLEYCHAMBER.COM

# Ribbon Cutting

## Pizza Hut

215 Western Ave., Augusta  
November 3, 2018  
11:00 am



## Viles Arboretum

153 Hospital St., Augusta  
November 10, 2018  
9:30 am




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## Member Spotlight: Marie Spaulding Art



Marie Spaulding is a professional acrylic and mixed media artist located in Central Maine. Marie has been studying art for most of her life and has recently become a full-time professional artist. Much of her former professional life was spent as a Ed Tech which has lead Marie to focusing a portion of her business on teaching art. Marie has a large following in Kennebec County for her "Channel Your Inner Artist" group classes. "Channel Your Inner Artist" is a "paint night" type of class where you receive step by step instruction for creating a painting as a group. One of her most popular classes is "Paint Your Pet" where Marie assists you in creating a beautiful portrait of your pet. Marie also teaches individual painting courses for adults or children.

One of Marie's favorite specialties is commissioned art. She has been commissioned to paint family portraits, pet portraits, custom images, wall murals and more. Marie has made a name for herself with her colorful and detailed large scale commissioned canvases and custom murals which are on display at locations such as the Senator Inn & Spa, NRF, Gevolution Fitness, and Downtown Yoga Studio.

Marie's personal painting style is colorful and bold with many of her pieces focused around nature and inspirational scenes. She often creates mixed media paintings which incorporate real elements to create an unexpected whimsical twist. You can find her portfolio and available paintings for sale on her website mariespauldingart.com as well as information about her classes.

# FOR LEASE

## PRIME LOCATIONS

**295 KENNEDY MEMORIAL DRIVE, WATERVILLE**



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units ranging from  
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**21 COLLEGE AVENUE, DOWNTOWN WATERVILLE**

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location.

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1,000 - 10,000 sq. ft.

Plenty of off-street  
parking



For more information please call

Bill Mitchell at **207-873-5101**



# PRIME LOCATIONS FOR LEASE

**14 – 24 COMMON STREET  
DOWNTOWN WATERVILLE**



Premium Retail and Office Space  
Elevator Access  
Only 1 unit left

**220 MAIN STREET  
DOWNTOWN WATERVILLE**



Great downtown location for  
office, retail or restaurant  
Plenty of off-street parking.

**270 KENNEDY MEMORIAL DRIVE  
WATERVILLE**



One of Waterville's busiest streets.  
Great mix of tenants in KMD Plaza  
to attract customers to your business

**222 MAIN STREET  
DOWNTOWN WATERVILLE**



3 Family home currently  
under renovations.  
Apartments available fall 2018

**FOR MORE INFORMATION PLEASE CALL (207) 873-5101**



# 2nd Annual Central Maine Converge and Create Weekend

Friday, November 16  
12:30 - 8:00pm

Saturday, November 17  
8:30am - 12:30pm

At Thomas College

Cost: \$35 (Free for College Students)



Join us for an exciting two-day event focused on elevating the innovative, entrepreneurial and revenue potential of Central Maine's people and businesses.

## Attendee Tracks:

### Startup

Take the leap and learn how to launch your idea or venture full-time.

### Scale

Take your existing business to the next level and grow your revenue.

### Side Hustle

Monetize your hobby, utilize modern sales platforms and build a brand.

## Organizing Partners:



Register today at [Thomas.edu/create](https://thomas.edu/create)





In Partnership  
With:



## Top Gun Program Coming to Central Maine

The Harold Alfond Institute for Business Innovation at Thomas College, in partnership with the Central Maine Growth Council, is pleased to announce that it will host a “Top Gun” program starting in early 2019 for entrepreneurs in Kennebec and Somerset Counties, as well as in the communities of Burnham, Unity, Thorndike, Freedom and Troy, who are involved in agriculture and specialty food and beverage businesses.

### Program Details:

- The program consists of a cohort of between 8 to 10 businesses.
- The cohort of businesses meet on a weekly basis and are provided with top-level instruction, networking and mentorship over a 15-week duration.
- Industry and topic experts are brought in weekly to work with participants.
- Participating entrepreneurs will work toward developing a business pitch that they will deliver in a friendly competition with their cohort.
- Two entrepreneurs will be selected to compete in the state’s Top Gun Showcase business pitch competition at the end of the program for the grand prize of \$25,000.
- The program is offered at a significant discount of \$500 due to sponsorships from the Small Business Administration and the Harold Alfond Institute for Business Innovation at Thomas College.



### Take the next step:

Entrepreneurs that are within the geographic area, that are pursuing businesses in the agriculture and specialty food and beverage sectors and that would like to take their business to the next level, should go to [www.mced.biz](http://www.mced.biz) to submit an application for selection into the program. Applications are being taken until November 15, 2018.

For more information or for assistance in applying, interested entrepreneurs can also contact Mike Duguay at the Harold Alfond Institute for Business Innovation at **207-859-1151** or at [duguaym@thomas.edu](mailto:duguaym@thomas.edu).



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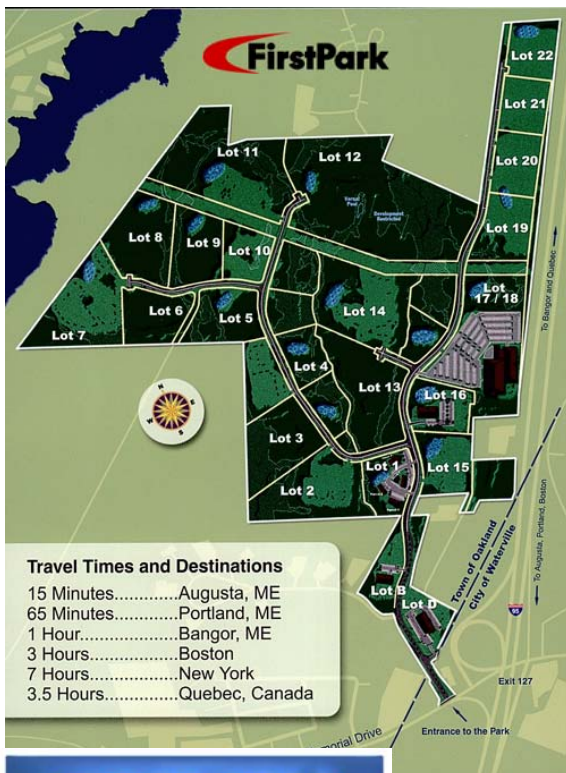
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# Professional Space For Sale or Lease

25 FirstPark Drive, Lot D, Oakland ME



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- Currently designed as doctor's suite
- Interior paint and flooring in move in condition
- Willing to remodel to accommodate clients needs
- Server Room installed in 2014 by MGMC
- Data (Cat5), phone and cable, 3-Phase Power
- Meticulously landscaped and maintained
- Ideally located directly off I-95, Waterville/Oakland Exit 127

**Contact Don Plourde**

**Cell 861-2462**

**Email [dplourde@cbplourde.com](mailto:dplourde@cbplourde.com)**

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# Prime Location



25 FirstPark Drive lot D is the first lot at the entrance of the park; which has great visibility, as all other clients, employees and vendors drive past this location to access all other FirstPark business locations. FirstPark has well lit parking lots, sidewalks/street lights with underground utilities/data. In addition, the area boasts walking, jogging, biking, cross country & snow shoeing trails.



- Main Level Professional Space - For Sale or Lease
- 3,390 Sq. Ft. Available for Lease
- 3210 Sq. Ft. Currently Leased
- Cement Board Siding/Metal Roof
- IT/Server Room
- Laundry Hook-Ups
- Security System



# the kenney awards

**Friday, January 25, 2019**

**5:00 - 10:00 pm**

**Augusta Civic Center**

*Tickets & Table Reservations  
go on sale December 1, 2018*

The Kennebec Valley Chamber of Commerce is proud to present, again, in 2018 The Kenney Awards! The Kenney, named for the region we hail from, is awarded annually to area businesses and professionals that are deserving of our attention and recognition.

This event is the premier opportunity for the Kennebec Valley Chamber of Commerce to highlight and celebrate the success in our community. The Kenney Awards will recognize six awardees; Peter G. Thompson Lifetime Achievement, Large Business of the Year, Small Business of the Year, President's Choice, Community Service and the Cynergy Young Professional.

The winners of the Peter G. Thompson Lifetime Achievement Award, Large Business of the Year and Small Business of the Year are announced prior to the ceremony while the remaining awards will be decided by live voting during the event.

## **Peter G. Thompson Lifetime Achievement Award**

Stay tuned for the announcement!

## **Large Business of the Year Award**

O'Connor Auto Park

## **Small Business of the Year Award**

Clark Marine

## **President's Choice Finalists**

Gardiner Federal Credit Union

Merrill's Detector Dogs

Maine Isshinryu Karate Academies

## **Community Service Finalists**

First Amendment Museum

The Harlow

Viles Arboretum

## **Cynergy Young**

**Professional Finalists**

Craig Garofalo

Jessilin Quint

Courtney Yeager

## **Special Service Award**

Peter Prescott



**Visit our website to view Sponsorship Opportunities for the 2019 Kenney Awards!**



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# CHAMBER MEMBER NEWS

**Camden National Bank** announced the launch of BusinessTouch™, a new online loan application system designed to make the borrowing process faster and easier for businesses. The system will provide instant decisions on approvals for loans up to \$75,000 and for lines of credit up to \$25,000. Once a loan is approved, the customer will work with one of Camden National Bank's business lenders to fund the loans, a process that can happen in as little as one business day. Camden National Bank is the first Maine-based bank to offer an instant decision via a digital loan application. More information about BusinessTouch and small business borrowing with Camden National Bank can be found at: [www.camdennational.com/businessstouch](http://www.camdennational.com/businessstouch)

**Camden National Bank** names Heather Durrell Robinson



Senior Vice President, Chief Human Resources Officer. A Certified Public Accountant (CPA) and Certified member of the Society of Human Resources Professionals (SHRM-SCP), Robinson brings over 20 years of experience in Human Resources and Finance. In her new role, she will be responsible for the leadership and strategic direction of

Camden National Bank's Human Resources department, including Compensation and Benefits, Talent Acquisition, Employee Relations and Learning and Development.

**Kennebec Valley Community College** announced that Abiegail McGovern of Skowhegan and Accalia Jackson of Lewiston, students in the Business Administration Program at Kennebec Valley Community College, have been awarded a \$1,250 scholarship from the Maine Real Development Association (MEREDA) for study during the current academic year. Abiegail and Accalia complete a group of 14 Maine community college students to receive a generous scholarship from MEREDA. To qualify, students must be a Maine resident, have financial need, and be enrolled as a second-year student in a building trades, architecture, construction, engineering or business program at a Maine community college.

**MaineGeneral Harold Alfond Center for Cancer Care** is holding a free cancer screening and education day on Tuesday, November 6 from 2:00 to 6:00 pm. Medical staff, health educators and other health professionals will provide the latest information on cancer and cancer prevention and conduct cancer screenings. To learn more or sign up, please call Kerri Medeiros at 626-4865 or email at [kerri.medeiros@mainegeneral.org](mailto:kerri.medeiros@mainegeneral.org).



**MaineGeneral Health** was presented the C. Everett Koop Award Honorable Mention today at the annual Health Enhancement Research Organization (HERO) Forum in Ponte Vedra Beach, FL. The award recognizes organizations for improving the well-being of employees through evidence-based health promotion programs. MaineGeneral is one of three organizations nationwide to receive the award this year.

**Quirk Ford Augusta** is holding a Blood Drive for the American Red Cross on Thursday, November 8, 2018 from 1:00 to 6:00 pm in the showroom. Please donate in memory of Michael Quirk. For an appointment, please visit [redcrossblood.org](http://redcrossblood.org) and enter the sponsor keyword: Quirk Augusta or call 1-800-RED CROSS (1-800-733-2767).

**Storm Warriors International (SWI)** has been covering the state of Maine gifting 100% free media packages to vital not-for-profits who are doing noteworthy and effective work. Storm Warriors International is currently forming a Kennebec Valley Recommendation Committee to help identify worthy organizations who need but cannot afford such vital tools and services. Businessmen and women of influence are needed to help make this happen. It is a great opportunity to influence and effect which vital non-profits are helped in our own region. If you're interested in learning more, contact the Executive Director of Storm Warriors International, Jon Nappa, at the SWI HQ by calling 207-230-8203. Or, you can send an email to [jon@stormwarriors.org](mailto:jon@stormwarriors.org).

**Theater at Monmouth** presents the cult holiday hit, *The Santaland Diaries*, adapted by Joe Mantello from David Sedaris' best-selling book *Holidays on Ice*. This modern holiday classic, made famous when it aired on National Public Radio, recounts the tale of Sedaris' stint as a Macy's Department Store elf named "Crumpet." Sedaris' off-kilter, witty, and often sentimental holiday memoir (not suitable for children) will have you laughing into the New Year! On Thanksgiving Day, tickets for the 7:30 p.m. performance are \$10 with the donation of a non-perishable food item for the Monmouth Food Pantry. Non-perishable food donations will be accepted at all performances. Please note, *The Santaland Diaries* is for Mature Elves Only. Tickets for all other performances are \$28. For tickets, please contact the TAM Box Office at 207.933.9999 or visit [www.theateratmonmouth.org](http://www.theateratmonmouth.org).



# KV CHAMBER BUSINESS EXPO

# #KVEXPO18

Thank you to our exhibitors, speakers, attendees,  
and sponsors for making this a great event!



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*Insider Newsletter*  
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### KVCC Staff

**Katie L. Doherty, President & CEO**  
**Lindsay L. Corbett, Office Manager**  
**Chris A. Voynik, Events & Membership Director**  
**Caroline A. Saban, Marketing Director**



### Our Mission:

*The KV Chamber exists to enhance life quality by strengthening our regional economy.*

## BUSINESS after HOURS

## Join us at Maine State Credit Union!

The November Business After Hours will be held at **Maine State Credit Union** in Augusta on **Wednesday, November 28** from **5:00-7:00 p.m.** KV Chamber members and guests are welcome to join us for networking with business professionals from the 23 communities we service! Delicious hors d'oeuvres and an open bar provided by Lilac Mixology & Catering and beer will be provided by Cushnoc Brewing Co.



200 Capitol Street, Augusta

Every Business After Hours is an incredible opportunity to win amazing door prizes and take part in the 50/50 raffle. Raffle proceeds benefit the SSG Travis Mills Foundation.

To RSVP call 623-4559 or  
Email [info@kennebecvalleychamber.com](mailto:info@kennebecvalleychamber.com)

Business After Hours events sponsored by:



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