



# Insider Newsletter

March 2019

Kennebec Valley Chamber of Commerce  
[KennebecValleyChamber.com](http://KennebecValleyChamber.com)

## Upcoming Events March

- 03/06 **Membership Refresher**  
11:30 am - 1:00 pm  
@ KV Chamber
- 03/06 **Cynergy: Behind the Scenes**  
5:30 - 7:00 pm  
@ Bangor Savings Bank
- 03/12 KVCC Board of Directors  
5:00 pm
- 03/13 **Women's Network Luncheon**  
11:30 am - 1:00 pm  
@ Senator Inn & Spa
- 03/25 **Business After Hours with the Maine State Chamber**  
5:00 - 7:00 pm  
@ Senator Inn & Spa

## April

- 04/02 **Small Business Resource Team**  
9:00 am - 12:00 pm  
@ Purdue University Global
- 04/03 **Cynergy: Behind the Scenes**  
5:00 - 7:00 pm  
@ MaineGeneral Health
- 04/09 KVCC Board of Directors  
5:00 pm
- 04/10 **Women's Network Luncheon**  
11:30 am - 1:00 pm  
@ Senator Inn & Spa
- 04/17 **Chamber Connection**  
7:30 - 9:00 am  
@ Senator Inn & Spa
- 04/24 **Business After Hours**  
5:00 - 7:00 p.m.  
@ Northern Mattress

\*Bolted items are open to the public

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## K E N N E B E C LEADERSHIP I N S T I T U T E

The Kennebec Leadership Institute's goal is to assure a continuing flow of able, committed and resourceful leaders to serve our communities. As the oldest leadership program in the state, KLI draws prospective leaders from a wide cross-section of businesses, organizations and the community at large.

The program recently went through a remodel to improve its ability to inspire individuals to work more effectively within their own spheres of influence while expanding their civic and community participation. The new and improved KLI will launch in the Fall of 2019.

**Apply now! Application deadline is April 1, 2019**

*Visit our website for more information on the new program and to download an application.*

## SBRT SMALL BUSINESS RESOURCE TEAM

### Access to Capital / Bringing Bucks to Your Business

**When:** April 2, 9:00 am - 12:00 pm  
**Where:** Purdue University Global  
**Cost:** FREE!

Growing your business, funding a startup or developing a new product can be a challenge. This workshop will include ways for small businesses to identify and obtain funding for their new or growing business. This workshop will also help you decide if getting the funding will help your business grow, and if borrowing the money makes sense for your business.

*Brought to you in partnership with:*



U.S. Small Business Administration

## Women's Network

CONNECT. LEARN. EMPOWER.



**Catherine Lewis,  
 Medical Marijuana Caregivers of Maine**

**March 13, 2019  
 11:30 am - 1:00 pm  
 The Senator Inn & Spa**

RSVP to [info@KennebecValleyChamber.com](mailto:info@KennebecValleyChamber.com) or by calling (207) 623-4559

**Thank you to our sponsors!**



# MEMBER ANNIVERSARIES

## 40+ YEARS

- Macomber, Farr & Whitten

## 30+ YEARS

- Downeast Energy
- Lipman & Katz

## 20+ YEARS

- Crisis and Counseling Centers
- Marketplace at Augusta
- Theater at Monmouth
- MaineGeneral Community Care
- North Country Rivers

## 10+ YEARS

- A Partner in Technology
- Discover Maine Magazine
- Kleinfelder
- Black Diamond Consultants, Inc.
- Ganneston Construction Corp.
- Maine Mathematics and Science Alliance
- Concord Coach Lines
- Hershey's Ice Cream
- SCORE
- Dennis Keller State Farm Insurance
- Kennebec Land Trust
- Kennebec Networkers

## 5+ YEARS

- Care & Comfort
- J/R Metal Frames
- Sportsman's Alliance of Maine
- CurtisEase Coaching
- KDT Towing
- U.S. Small Business Administration
- Harvest Time Natural Foods
- New Dimensions FCU

## ALSO RENEWING

- Fedcap
- Merrill's Investigations & Security Services, LLC
- Rene Roy Photography, Inc.
- Maritime Energy
- The Breathable Home

# WELCOME NEW MEMBERS!

### **Aroma Joe's**

Ross Pray, Jessica Pray & Stephen Pracher, (207) 480-1556  
[www.aromajoes.com](http://www.aromajoes.com)

### **van der Brew**

Kim Vandermeulen, (207) 441-1102  
[www.van-der-brew.com](http://www.van-der-brew.com)

### **Cellardoor Winery**

Wyatt Philbrook, (207) 691-3312  
[www.mainewine.com](http://www.mainewine.com)

### **Maine Matters Research and Consulting**

Hillary Lister, (207) 314-4692  
[www.mainematters.net](http://www.mainematters.net)

### **Welcome Wagon**

Tom Caron, (207) 513-7545  
[welcomewagon.com](http://welcomewagon.com)



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18th Annual

# Chili Chowder Challenge

Saturday, March 23, 2019

11:00 a.m. to 2:00 p.m.

Augusta State Armory

Tickets: Adult (18+): \$10.00 Youth (12-17): \$5.00 Children (0-11): FREE

Tickets available at the door and online at [www.childrensctr.org](http://www.childrensctr.org)

## A HUGE THANK YOU TO SPONSORS



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- ♦ Connected Credit Union
- ♦ E.S. Coffin Engineering
- ♦ Evergreen Dental
- ♦ Golden Pond Wealth Management

- ♦ Heather Allen with Keller Williams Realty
- ♦ Le Club Calumet
- ♦ Plummer Funeral Home
- ♦ Portland Computer Company
- ♦ Pine State Trading

**A special thank you to**

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## Restaurants & Caterers

- Augusta House of Pancakes**
- Bagel Mainea**
- Black & Tan**
- Capital Area Technical Center**
- Damon's**
- Le Club Calumet**
- Liberal Cup**
- Lisa's Restaurant & Lounge**
- Litchfield Country Store**
- Maple Hill Farm Inn & Conference Center**
- Otto's on the River**
- Quarry Tap Room**
- Red Barn**
- Ye Olde English Fish & Chips**

## Live Music by the Scolded Dogs

Family-friendly fun for all ages!  
Taste and vote for best chili and chowder from local restaurants.

- Children's Activities
  - Silent Auction
  - FREE Snack Bar
- (Hotdogs, chips, ice cream, drinks, etc.)

## OPEN TO ALL!

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understands what we  
want, how we work, and  
what we're trying to do."**

*-Steve White*

**Creating a custom design for success.**

When Steve White needed a non-typical financing package for a large project, other banks didn't understand. But Bar Harbor Bank & Trust was familiar with this non-standard loan structure. We looked beyond the typical solutions and created a custom product to meet Brooklin Boat Yard's needs. To see this and other success stories, go to [www.bhbt.com/success-stories](http://www.bhbt.com/success-stories).

**Call 207-669-6811 today to connect with our Commercial Banking team.**



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# FOR LEASE

## PRIME LOCATIONS

**295 KENNEDY MEMORIAL DRIVE, WATERVILLE**



Home of



Fully customized  
units ranging from  
2,000 - 6,000 sq. ft.

**21 COLLEGE AVENUE, DOWNTOWN WATERVILLE**

Great downtown  
location.

Units ranging from  
1,000 - 10,000 sq. ft.

Plenty of off-street  
parking



For more information please call  
**Bill Mitchell at 207-873-5101**



# PRIME LOCATIONS FOR LEASE

## 270 KENNEDY MEMORIAL DRIVE, WATERVILLE



One of Waterville's busiest streets.

Great mix of tenants in KMD Plaza to attract customers to your business

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## 220 MAIN STREET DOWNTOWN WATERVILLE



Great downtown location for  
office, retail or restaurant  
Plenty of off-street parking.

## 222 MAIN STREET DOWNTOWN WATERVILLE



3 Family home currently  
under renovations.  
Apartments available fall 2018

**FOR MORE INFORMATION PLEASE CALL (207) 873-5101**





Although it might not feel like it, summer is right around the corner! It is that time of the year where we begin planning the Whatever Family Festival, an opportunity for people from near and far to experience the Kennebec Valley through a variety of free events.

Nearly four decades ago, residents of the Kennebec Valley first came together to celebrate the river that unifies our region. What started with a carefree race down the Mighty Kennebec River has transformed into the top-notch two week family festival we celebrate today! Festivities span over three weeks, ending on the 4th of July, with events available throughout the Kennebec Valley, including KV Chamber's signature events, Kennebec River Day and Kennebec River Brewfest.

**Are you holding an event during the Whatever Family Festival? Visit our website and register your event to be included in the Whatever Family Festival calendar and brochure!**



The Kennebec River Day is held at Mill Park along the mighty Kennebec River from 11 am to 4 pm with activities targeted to ALL AGES! Children will be occupied with games and activities while adults can spend time at the homemade craft vendors, listening to music, or playing adult games. The Chamber is excited to bring everyone together for a day in Augusta with activities for all. The possibilities are endless for this day in Mill Park!

***Interested in being involved with Kennebec River Day? Visit our website to register a free activity!***

***Are you a food or craft vendor? Registration forms are now available on our website!***





The Kennebec River Brewfest features a variety of local Maine breweries in a beer garden located in Mill Park. Food vendors, live music, lawn games, and more will all be within an arms reach of the Kennebec River Brewfest as it takes place in the middle of the Kennebec River Day at Mill Park. Each brewfest attendee will receive a wrist band, including a special wrist band for the designated drivers of your group.

**Stay tuned for announcement of participating breweries!**



**This magnificent marvel of Central Maine would not be possible without the support and dedication of over 100 area businesses!**

**Become a sponsor and support the 2019 Whatever Family Festival!**

*Contact the Chamber at (207) 623-4559 or [info@kennebecvalleychamber.com](mailto:info@kennebecvalleychamber.com) for more information*



# CHAMBER MEMBER NEWS

**Bar Harbor Bank & Trust** is pleased to announce the availability of a \$1,500 scholarship for high school graduating seniors who are going on to college. The scholarship is for income eligible applicants who have attended a technical career program as part of their high school curriculum. There is the potential for 15 awards of \$1,500 each. From qualified applicants, one student may be chosen per technical center in the geographic region outlined below. The deadline to apply is May 1, 2019. Applications are available at any branch of Bar Harbor Bank & Trust and can also be found online at [www.barharbor.bank](http://www.barharbor.bank).



**Kennebec Behavioral Health** is pleased to announce that The Village Clubhouse, located in the middle village area of Topsham is now open and actively taking referrals for new members. The Village Clubhouse provides employment, education and social opportunities for people with severe and persistent mental illness. The Clubhouse joins its sister Clubhouses in Maine – Looking Ahead Clubhouse in Lewiston, Capitol Clubhouse in Augusta, High Hopes Clubhouse in Waterville (all operated by KBH) and Unlimited Solutions in Bangor which is operated by Penobscot Community Health Centers (PCHC). Each Clubhouse in Maine is also affiliated with and accredited by Clubhouse International ([www.ICCD.org](http://www.ICCD.org)).

**Kennebec Valley Community College** celebrates the college's 50th anniversary with the KVCC Foundation Evening for Education Gala. The gala takes place on March 29 at KVCC Carter Hall in Fairfield. Enjoy fantastic music, food, craft beer and win, live and silent auctions, and more. Funds raised will reduce financial barriers for current students and will ensure that high-quality programs are available to the next generation of students. Ticket reservations can be made on the college's website.

**Kennebec Valley Community College's** workforce training team works closely with companies to provide customized training for new hires and existing employees to help keep a company competitive. They are your training partner for leadership skills, technical training, industry certifications, curriculum development, and more. For more information on how Kennebec Valley Community College can help meet your workforce training needs to give your company that competitive edge, contact [workforce@kvcc.me.edu](mailto:workforce@kvcc.me.edu)

**MaineGeneral Health** and individual sponsors offer scholarships to support the education of health care professionals each year. Scholarships are available to individuals pursuing degrees in the health-related disciplines currently practiced at MaineGeneral Health. In 2018, MaineGeneral Health's Scholarship Committee awarded more than \$58,000 in scholarships to 64 Central Maine students. Scholarship recipients ranged in age from 17 to 44, pursuing degrees in nursing, radiology, pharmacy, sports medicine, social work and other health care careers. If you would like more information about MaineGeneral's Scholarship Program and how to apply, please visit our website at <https://give.mainegeneral.org/scholarships>. The deadline for applying for scholarships in 2019 is Wednesday, April 3.



**Sprague & Curtis Real Estate** won 2 international awards for outstanding agent sales at the Leading Real Estate Companies of the World 2019 convention held recently in Las Vegas. This is the 7th year in a row that the agents at Sprague and Curtis Real Estate have won this prestigious award for the #1 per agent sales production for agencies their size in the Leading RE Global Network. Sprague & Curtis became a member of the Leading Real Estate Companies of the World in 2012. Leading Real Estate Companies of the World is comprised of the world's market-leading, independent real estate brokerage firms from over 70 countries with 565 firms and 130,000 sales associates, producing over 1.1 million sales valued at \$372 billion annually. Membership is by invitation only. Member firms are chosen not only for outstanding sales but also their continued commitment to quality customer experiences. They are recognized for their agility, expertise and superior knowledge of both local and global markets. Leading RE provides ongoing training, industry updates and valuable broker to broker mentoring for all of its 565 member firms. Sprague & Curtis Real Estate is committed to providing exceptional customer service to our customers and clients in Central Maine.



## MEMBER SPOTLIGHT: NC Hunt Lumber



N.C. Hunt's retail lumberyard, in Jefferson and Damariscotta, has a full-service hardware store with all the building materials needed for your project, including full lines of fasteners, tools, paints, plumbing, electrical, lighting, garden

supplies, and landscaping materials. N.C. Hunt can also supply you with a full line of windows, doors, and flooring. N.C. Hunt offers Pella windows, Therma Tru doors custom made to your specifications. Whether you are building a shed, a garage, or a new home, N.C. Hunt has all the building materials you need.

N.C. Hunt offers full design services for your new construction, from full kitchens and baths to your flooring needs. They offer everything from the sill plate to the roof including engineered wood and beams.

N.C. Hunt Lumber also offers a sawmill and kiln, with loyal and dedicated employees. N.C. Hunt Lumber's commitment is to produce high-quality products at competitive prices. The owner's family has been involved in the lumber and logging industry for five generations. N.C. Hunt also sells timber by-products such as sawdust, shavings, bark mulch, and wood chips.

On April 20, N.C. Hunt Lumber is holding a Home Builder and Remolding Expo at the Augusta Armory from 9:00 am to 4:00 pm. The Expo will include a house designer, kitchen and bath displays, and Pella windows, siding, and roofing options to look at. This is free to the general public and contractors. N.C. Hunt Lumber looks forward to being able to answer all your building and remodeling questions. Call David Cobb with any question at (207) 485-3732.

Happy  
St. Patrick's  
Day



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*Andrew Silsby, President & Chief Executive Officer*

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[www.KennebecSavings.Bank](http://www.KennebecSavings.Bank)





## KVCC Board of Directors

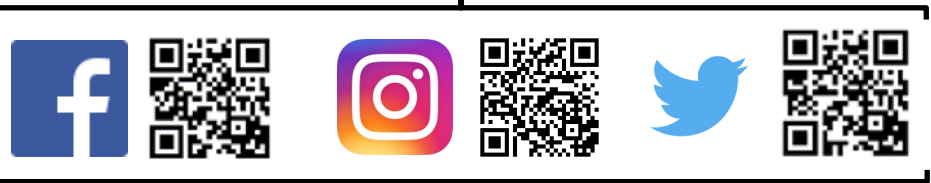
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**Alec Rogers, Chair Elect\***  
Quality Inn & Suites Maine Evergreen Hotel  
**Leon Emery, Vice Chair\***  
Emery's Meat & Produce  
**Matthew Tardiff, Treasurer\***  
J.S. McCarthy Printers  
**Cathy DeMerchant, Human Resources\***  
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Central Maine Pyrotechnics  
**Chuck Hays, Past Treasurer\***  
MaineGeneral Health  
**Katie Doherty, President & CEO\*^**

\* Executive Committee ^ Full-Time Executive

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*Insider Newsletter*  
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### KVCC Staff

**Katie L. Doherty**, President & CEO  
**Lindsay L. Corbett**, Office Manager  
**Chris A. Voynik**, Events & Membership Director  
**Caroline A. Saban**, Marketing Director



### Our Mission:

*The KV Chamber exists to enhance life quality by strengthening our regional economy.*

**BUSINESS**  
after HOURS

**Join the KV Chamber and Maine State Chamber for Legislative Strictly!**

March's Business After Hours will be held on Monday, March 25th in collaboration with the **Maine State Chamber of Commerce** for the annual **Legislative Strictly Social** at the **Senator Inn & Spa**, 284 Western Avenue, **Augusta** from **5:00 to 7:00 pm**. The Legislative Strictly Social is an ideal way for Maine business leaders to interact with legislators, business associates, new and prospective Chamber members, and government representatives in a relaxed setting.

KV Chamber members and guests are welcome to join us for networking and great food!

**MAINE**  
**S T A T E**  
**CHAMBER**  
*of*  
**COMMERCE**

To RSVP contact **Melody Rousseau** at the **Maine State Chamber of Commerce**  
(207) 623-4568 ext. 102 or by emailing [melodyr@mainechamber.org](mailto:melodyr@mainechamber.org)