



Insider Newsletter

December 2019

Kennebec Valley Chamber of Commerce
KennebecValleyChamber.com

Ribbon Cutting



Join us for a Ribbon Cutting Ceremony and Grand Opening at The Raging Bull Saloon! This country-inspired saloon blends Old West style with elements of rural Maine design, utilizing reclaimed wood. The new saloon has undergone extensive remodeling and features such embellishments as saddle-topped stools, old whiskey barrels and a seating area that doubles as a stage during live performances.



The Raging Bull Saloon
228 Water Street, Augusta
Thursday, December 5
3:00 pm

Upcoming Events

December

- 12/04 **Cynergy: Behind the Scenes**
5:30 - 7:00 pm
@ Townsquare Media
- 12/05 **Ribbon Cutting Ceremony**
3:00 pm
@ The Raging Bull Saloon
- 12/11 **Women's Network Luncheon**
11:30 am - 1:00 pm
@ Senator Inn & Spa
- 12/17 **Chamber Connection & KLI Graduation**
7:30 - 9:00 am
@ Senator Inn & Spa
- 12/18 **Business After Hours**
5:00 - 7:00 pm
@ Kennebec Savings Bank

Sponsored by:



CAPITAL AREA
STAFFING SOLUTIONS

Cynergy and Townsquare Media invite you to go Behind the Scenes on Wednesday, December 4th from 5:30 p.m. to 7:00 p.m.

Meet the personalities of Townsquare Media's radio stations and learn more about how, through on-air and digital marketing, Townsquare Media can help you build your business.

BEHIND THE
SCENES WITH

CYNERGY

at
TOWNSQUARE
MEDIA

Sponsored By:

**Bangor
Savings Bank**



Townsquare is a radio, digital media, entertainment and digital marketing solutions company principally focused on being the premier local advertising and marketing solutions in the local areas we operate. Attendees will have the opportunity to sign up to win \$1,000 in digital advertising.

RSVP at www.cynergymaine.com

January

- 01/08 **Women's Network Luncheon**
11:30 am - 1:00 pm
@ Senator Inn & Spa
- 01/08 **Cynergy: How to Adult — Buying a Home**
5:00 - 6:30 pm
@ KeyBank
- 01/15 **Chamber Connection**
7:15 - 8:45am
@ Senator Inn & Spa
- 01/22 **Business After Hours**
5:00 - 7:00 pm
@ Senator Inn & Spa
- 01/24 **The Kenney Awards**
4:30 - 10:00 pm
@ Augusta Civic Center

*Bolted items are open to the public

Happy Holidays!

Women's Network

CONNECT. LEARN. EMPOWER.



Lindsay Bragdon
Maine Children's Home for Little Wanderers
**The Maine Children's Home's: George J.
& Mary S. Mitchell Adoption Unit**

December 11, 2019
11:30 a.m. - 1:00 p.m.
The Senator Inn & Spa

RSVP to Info@KennebecValleyChamber.com

Thank you to our sponsors!



CHAMBER CONNECTION — SERIES 2019 —



**Graduation of
Kennebec Leadership Institute
Class of 2019**

December 17, 2019
7:30 - 9:00 a.m.
The Senator Inn & Spa

RSVP to Info@KennebecValleyChamber.com

Thank you to our sponsor!



MEMBER ANNIVERSARIES

30+ YEARS

- Delta Ambulance

20+ YEARS

- Camden National Bank Ice Vault
- Kennebec Pharmacy & Home Care
- Southiere Chiropractic Associates

10+ YEARS

- Augusta Orthodontics, P.A.
- Business Communications of Maine
- Friends of the Cobbossee Watershed
- Friends of Lithgow Library, Inc
- Quirion Construction
- Sexual Assault Crisis & Support Center
- T-Mobile
- Vickerson Appraisal Services

5+ YEARS

- A-COPI Tennis and Sports Center
- Bay Area Title Services
- Ellis Law
- Fuller Ink
- Kennebec Valley Family Dentistry
- Summit Natural Gas of Maine, Inc.

ALSO RENEWING

- Highbrow
- Management Plus, Inc.
- Paychex
- Pinnacle Tree
- Quarry Tap Room
- Walton External Affairs

WELCOME NEW MEMBERS!

Augusta West Kampground

Brittany Malmsten, (207) 377-9993
augustwestkampground.com

Avon

Lisa House, (207) 314-9598
www.youravon.com/lisamhouse

KV Tooling Systems, LLC

Brian Beland, (207) 626-3377
www.kvtooling.com

Merit Pools

Ben Gray, (207) 622-3792
meritpools.com

The Major's Furniture & Appliance

David Sheperd, (207) 622-5859
www.the-majors.com

The Oak Table & Bar

Elisha Irland, (207) 812-0727
oaktable.me



3 Charles Street
Winthrop, ME 04364
HomesteadRealtyMaine.com

FOR SALE DELI/RESTAURANT



Successful Winthrop fully operational & equipped business with 2 bedroom apartment above. Currently serving breakfast & lunch six days a week w/the ability to add more hours. Includes building & business MLS#1365804 \$399,000

Contact: Daren Hachey 207-377-7302
dhachey@fairpoint.net

MEMBER SPOTLIGHT: A2Z COMPUTING SERVICES, INC.

A2Z Computing
Services, Inc.
Connecting the World



Connecting the World for 24 Years is now taking website design to new heights!

They are now offering drone aerial photography and videography to enhance your online presence. Licensed by the FAA and fully insured, drone photography by them can present your business in a unique and interesting manner from aerial photos of real estate, landscaping, events, projects or group photos.

A2Z Computing Services, Inc. specializes in designing, developing and hosting websites for small to medium sized businesses and towns with an emphasis in converting existing websites to mobile friendly layouts.

Not only do they provide the Big 3 services of website design, website development and website hosting, but we also provide many additional supportive services as well. These would include: Data Entry, Photography, Videography, Search Engine Marketing and Search Engine Optimization.

After accumulating 13 years of electronic and computer experience in the U.S. Air Force and private sector, Matthew Hunt started A2Z Computing Services in December of 1995. As an independent contractor for MaineStreet Communications, Inc. he supported their clients with Internet connectivity issues, hardware and software support, network services and web site design consultation.

A2Z Computing Services, Inc. is an experienced and mature company having been in business for nearly a quarter of a century. They excel at putting their clients at ease by developing solid relationships with them, giving them peace of mind that they've made a good decision. Having designed over 300 websites, they also enjoy fixing poor performing websites, doing whatever is necessary.

Matthew is a past Director on the Mid-Maine Chamber of Commerce Board of Directors and has been an accredited member of the Better Business Bureau since December of 1998 with no customer complaints.

We're not just a bank. We're part of your team.

We have fast and easy ways to arrange all the financial tools you need to grow your business.

Visit us and experience the difference.



www.KennebecSavings.Bank



The Cushnoc Brewing Co. Team
KSB customers since 2017



the kenney awards

Friday, January 24, 2020

4:30 - 10:00 pm

Augusta Civic Center

*Tickets & Table Reservations
are now on sale!*

Peter G. Thompson Lifetime Achievement Award

This award is named for community leader Peter G. Thompson. Like Peter, nominees in this category have been active leaders in the Kennebec Valley region for many years. These business/professional leaders have made a lasting impression on the business climate in our area. Congratulations to this year's recipient, **Robert Gordon!**

Large Business of the Year Award

The Large Business of the Year recipient is a KV Chamber members that has been in business for at least 4 years and has 10 or more employees. Throughout its history in the Kennebec Valley, it has demonstrated revenue growth and job creation. This business is recognized for excellence in its industry through its innovation, unparalleled customer service, staff development, and marketing practices. Its impact on the Kennebec Valley is measured through its community involvement and economic impact. Congratulations to this year's winner, **Central Maine Pyrotechnics!**

Small Business of the Year Award

The Small Business of the Year recipient is a KV Chamber members that has been in business for at least 4 years and employs 9 or less people. Throughout its history in the Kennebec Valley, it has demonstrated revenue growth and job creation. This business is recognized for excellence in its industry through its innovation, unparalleled customer service, staff development, and marketing practices. Its impact on the Kennebec Valley is measured through its community involvement and economic impact. Congratulations to this year's winner, **Zardus Art of Massage & Wellness Spa!**

President's Choice Award

Nominees in this category are KV Chamber members that have been in business for at least two years. Their impact on the Kennebec Valley is evident through their revenue growth and job creation. They are leaders in their industry and maintain an exemplary business image in our community. Congratulations to this year's nominees, **Augusta Fuel Company, Cushnoc Brewing Co., and TRC Companies, Inc.!**

Community Service Award

Nominees in this category are active in bettering the Kennebec Valley. They are recognized by their peers for their integrity and performance. Throughout their history, their track record of community leadership is evident. Congratulations to this year's nominees, **Augusta Elks Lodge #964, Aveda Institute Maine, and Townsquare Media - Central Maine!**

Cynergy Young Professional Award

Nominees in this category are Kennebec Valley professionals between the ages of 21 and 40. For at least the past two years, they have shown exemplary leadership throughout our region. These individuals are recognized for their long term commitment to the betterment of the Kennebec Valley. Congratulations to this year's nominees, **Kaleb Pushard, Peter Quigley, and Natalie Tortorella!**

EMCEED BY MICHAEL MICLON



Michael Miclon is the Executive/Artistic Director of Johnson Hall in Gardiner where he produces over fifty performances annually as well as waterfront concerts and Johnson Hall's artist in the schools program . Michael is also leading the charge on the

renovation of the second and third floors of the historic Johnson Hall Opera House, due to reopen in 2020.

As an entertainer, Michael has built an international reputation that has brought him to some of the finest theaters and special events across the United States and Europe, with such highlights as the Kennedy Center and the White House in Washington D.C., The Keller Theater in Germany, The Victoria Jungfrau Hotel in Switzerland and the Festa Americana in Italy.

LIVE MUSIC PERFORMANCE BY THE SCHOOL STREET BAND

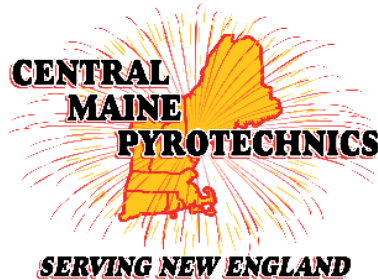


The School Street Band is an Augusta based group that has played throughout the state of Maine for nearly 30 years. Blending a mixture of classic rock, pop rock, rhythm and blues, as well as country, the band has been able to provide diverse audiences with entertaining music for their dancing and listening pleasure.

The group consist of four primary members: Bruce Cameron, vocals, acoustic guitar; Derek Gannett, vocals, drums, acoustic guitar, and harmonica; Tim Leighton, lead guitar, vocals; Greg Lindholm, bass guitar; and other various guests, including Laura Hudson, Marcia Gallagher (one of the original members of School Street), Lefty, the "sax man", David Thibodeau, and Jeff Farnsworth.

THANK YOU TO OUR SPONSORS!

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TRC Companies, Inc.

BRONZE SPONSOR

Longfellow's Greenhouses

Visit our website to view Sponsorship Opportunities for the 2019 Kenney Awards!

CHAMBER MEMBER NEWS



Bar Harbor Bank & Trust received the “Lender at Work for Maine Award” from the Finance Authority of Maine (FAME), which recognizes the Bank’s

increased lending activity in partnership with the agency and in support of Maine businesses. This year, the Bank and FAME partnered on 20 loans totaling approximately \$5.1 million, creating 39 new jobs and retaining an additional 112 jobs in Maine.



Camden National Bank was presented with the 2019 District Director Award by the U.S. Small Business Administration (SBA) at its lender awards ceremony. The award recognizes a lender which has made

significant efforts to increase the use of SBA loans in their portfolio and the access to capital for small businesses in the previous fiscal year. In Fiscal Year 2019, Camden National made 16 loans for a little over \$3.8 million under the SBA’s 7(a) program, and 6 loans for a little over \$7.8 million under the 504 3rd Part loan program. This was the third highest number of 7(a) loans and the second highest number of 504 3rd Party loans among lenders in Maine for Fiscal Year 2019.



Camden National Bank was presented with the “Lender at Work for Maine” Award by Finance Authority of Maine (FAME). The award category is reserved for lenders with assets of \$1.5 billion and above, and this is the bank’s tenth time

as a FAME awardee. Over the past year, Camden National Bank partnered with FAME on 48 loans totaling approximately \$13.6 million. This in turn helped to create 109 Maine jobs and retain an additional 484 jobs.

Kennebec Historical Society is hosting a Victorian Tea Party at its headquarters, 107 Winthrop Street in Augusta, on December 8, 2:00 - 4:00 p.m. The Victorian Tea is a return to the “olden days” as many know we held this event for a number of years in the past. There will be a variety of goodies to sample including cookies, snacks, coffee and of course tea! Enjoy the festive decorations and holiday musical selections played on the piano.



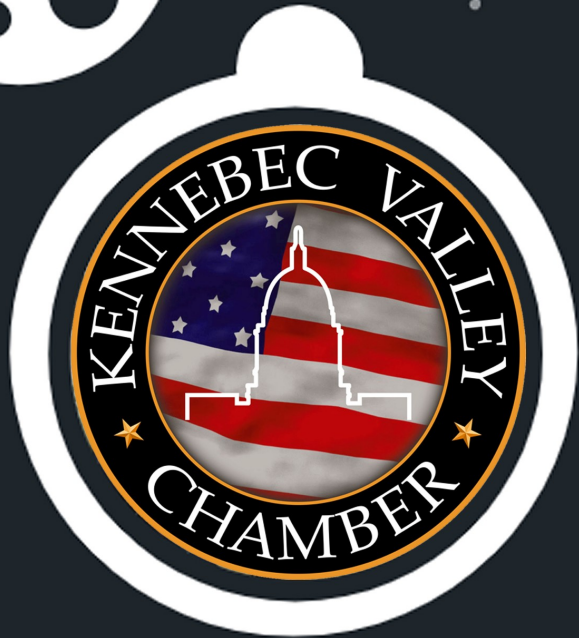
The Maine Children’s Home for Little Wanderers welcomed Elizabeth Barron to the nonprofit’s development team. In this newly created role, Elizabeth will become the director of development for the organization. As director of development, Barron is responsible

for the development and oversight of The Maine Children’s Home’s donor relationship program and fundraising strategies. Her experienced background includes working with nonprofits for over 30 years in many capacities.

Maine Staffing Group has partnered with the Capital Area Workforce Training Partnership to produce skill-based training specific to local hiring needs. Construction 101 skills training will begin in February 2020. Eligible students who apply will undergo a Work Prep program including communication and problem-solving skills. To learn more about how your business can be involved as a Hiring Partner, contact Janie Miller at 622-5352 or jmiller@mainestaff.com.

Maine State Museum presents a Model Railroad Celebration on December 6 from 9 a.m. to 4 p.m. and December 7 from 10 a.m. to 3 p.m. Meet the members of the Maine 3-Railers and check out the wonderful display of operating O-gauge and N, Z, and TY- scale model trains and accessories. Members of the club will operate the layouts all day and will be available to answer questions regarding model railroading. On December 14 from 10 a.m. to 4 p.m., members of the Maine Wood Carvers Association will be in the Atrium of the Maine State Museum displaying examples of their finished work, as well as demonstrating wood carving techniques of interest to all ages. Free admission is available on these days.

Waterville Creates! invites you to the 3rd Annual “Joy to the Ville” on Saturday, December 7th in Waterville. Joy to the Ville is an all-day community celebration meant to highlight the magic of the holiday season on the Kennebec River. Waterville Creates! and their friends at the Waterville Public Library, the Colby College Museum of Art, Snow Pond Center for the Arts, the KVCAP Family Enrichment Council, and the Children’s Discovery Museum are joining forces with local business sponsor Bangor Savings Bank and media sponsor News Center Maine to organize this day of free, family-friendly holiday programming throughout Waterville.



THE KV CHAMBER STAFF WISHES YOU

Happy Holidays

Warmest wishes to you and your loved ones for a wonderful holiday season and a happy, prosperous New Year!



May the season be filled with warmth and joy!

Feel Festive with US!



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Our Mission:

The KV Chamber exists to enhance life quality by strengthening our regional economy.

BUSINESS after HOURS

Join us at Kennebec Savings Bank!

The December Business After Hours will be hosted by **Kennebec Savings Bank**, located at 150 State Street in Augusta, with co-host **Colonial Theater** on **Wednesday, December 18th** from **5:00 to 7:00 pm**. KV Chamber members and guests are welcome to join us for networking with business professionals from the 23 communities we service!

Delicious hors d'oeuvres will be served and a cash bar will be available. Complimentary wine will be available courtesy of Cellardoor Winery.

Every Business After Hours is an incredible opportunity to win amazing door prizes and take part in the 50/50 raffle. KSB will be giving away Yeti tumblers and coolers.

To RSVP contact the Kennebec Valley Chamber of Commerce by calling (207) 623-4559 or by emailing info@kennebecvalleychamber.com



Thank you to our Business After Hours Sponsor: **MaineGeneral Health**

